



Revision number:

Purchasing Agent: DEBBIE GUNDERSON

**Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM MAINTENANCE & TRAINING (WSCA)**

Vendor: 94824A Darcomm Supply Inc.  
dba Darcomm Network Solutions  
3710 East University Drive, Suite 1  
Phoenix, AZ 85034

Internet Homepage: [www.darcomm.com](http://www.darcomm.com)

Telephone: (602) 414-1414

Fax number: (602) 414-1411

Contact: Ron Stenzel

Email address: [rstenzel@darcomm.com](mailto:rstenzel@darcomm.com)

Brand/trade name: Cisco

Price: SEE ATTACHED PRICE LIST

Terms: Net 30

Effective dates: 06/26/02 through 05/31/04

Days required for delivery: 1 Day

Price guarantee period: Discounts good through term of Contract

Minimum order: \$200.00

Min shipment without charges: FOB Destination, Freight Prepaid - \*Exceptions noted under Discounts.

Other conditions: FOUR (1) YEAR RENEWAL OPTIONS.

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**NOTE: NEW CONTRACT FOR DATA COMMUNICATIONS EQUIPMENT.**

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Remitt to: Darcomm Supply, Inc.  
3710 East University Drive, Suite #1  
Phoenix, AZ 85034

This Statewide Contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Orders may be placed only after Authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR. PLEASE CONTACT DAVID LEE AT 801-537-9251 OR JOHN STUCKI AT 801-538-3828 WITH DAS/ITS FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

AWARD CATEGORIES AND BRANDS

Routers: Cisco

LAN/WAN Wireless: Cisco

Discounts:

Cisco Systems	Hardware- 35% off List Price includes 28 month warranty Maintenance/documentation - 5% off List Price
Darcomm Services	typical 25% off List - see attached List
Network Cables	typical 35% off List - see attached List

Additional Discount of 1% on orders of \$1,000,000.00 per purchase order

Additional Discount of 2% on orders of \$2,000,000.00 per purchase order

Additional Discount of 3% on orders of \$3,000,000.00 per purchase order

Additional Discount of 4% on orders of \$5,000,000.00 per purchase order

\*FOB - Delivery Point - standard UPS shipping is pre-paid and included in product cost

For expedites, orders to large or to heavy for UPS, actual shipping costs will be added

To Invoice or WSCA member may use their shipper contract # for shipping

Price List

To access the website for pricelist, go to <http://www.darcomm.com/wsc>

WSCA Website:

<http://www.aboutwsca.org>

FINET COMMODITY CODE(S):

20464000000

20621000000

20623000000